



How to sell
Scheduling+

November 2024





Agenda

- Hello & welcome 🖐️
- Why Timify?
- How to sell Scheduling+
- Onboarding your customer
- Live demo: exploring the features
- Q&A



House-keeping

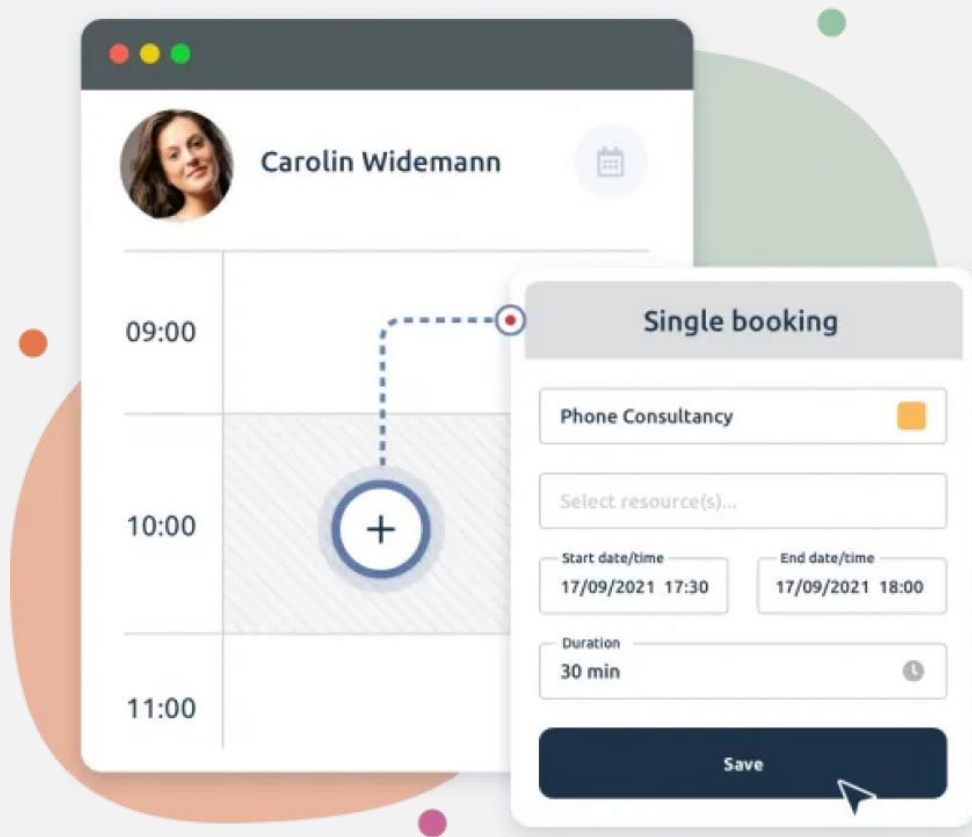
- 30 minutes session
- Ask questions in the chat
- Session will be recorded



Why Timify?



Why TIMIFY:



GDPR focus – German company

Tailored to many verticals

Many languages available

A trusted global supplier of scheduling solutions

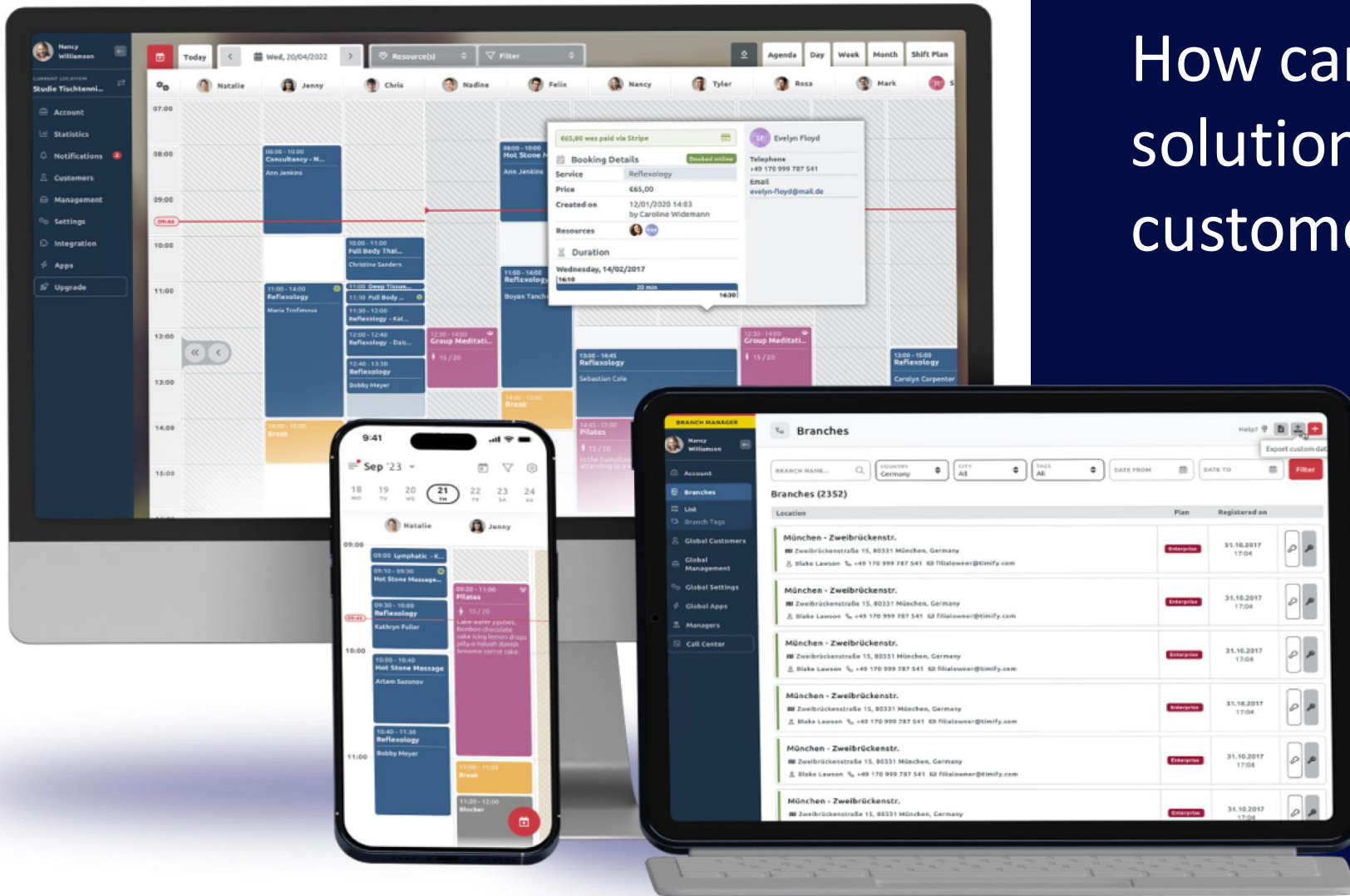
Beautiful & intuitive interface



How to sell Scheduling+



How can a booking solution grow our customer's business?



Stats you can use in your marketing

**Increase the
number of bookings**

In the fitness sector, **50%** of appointments are booked **outside business hours** – imagine that extra potential!

Stats you can use in your marketing

**Increase the
number of bookings**

Businesses in the Beauty Industry experienced a **45% increase in bookings** after implementing the tool.

Stats you can use in your marketing

Save time on manual tasks

Consultancy businesses experienced an **80% reduction** in time spent on **manual tasks**.

Stats you can use in your marketing

Shorten appointment lengths

Healthcare businesses experienced a **35% decrease in appointment lengths**, leading to more efficient use of time and better service.

Stats you can use in your marketing

Reduce no-shows

In the sports industry, businesses saw a **40% reduction in no-shows.**

Stats you can use in your marketing

More examples:
[Timify.com > Solutions](https://www.timify.com/solutions)

TIMIFY Solutions [^] Product [^] Pricing Enterprise Resources [^] LOG IN [Try for free](#)

Solutions for

- Small and Medium Businesses**
Streamline bookings and admin processes
- Enterprises**
Booking and scheduling solutions at scale
- Partners**
Expand your business potential with TIMIFY

By Industries

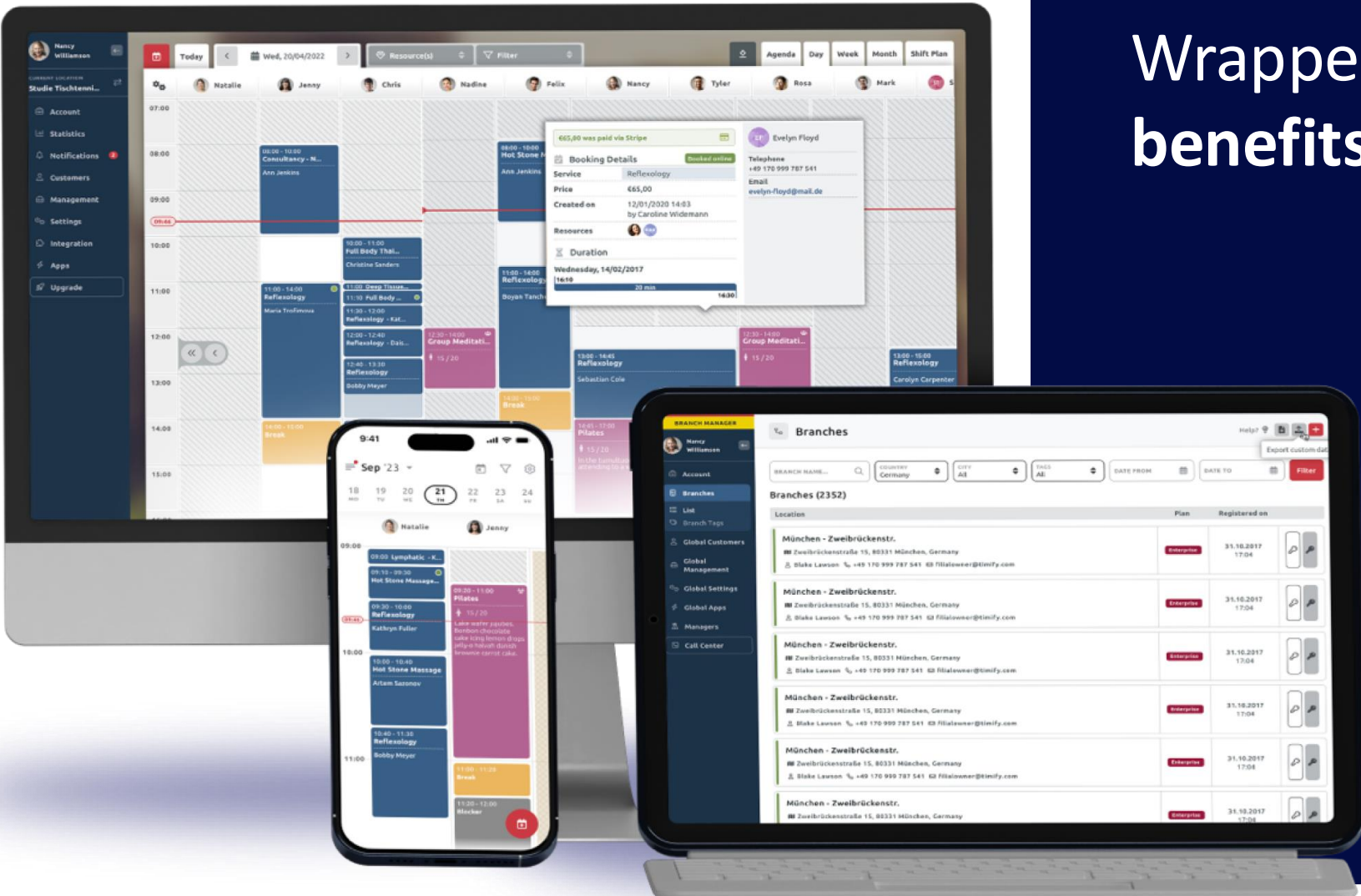
- Retail
- Recruitment
- Beauty
- Sport
- Finance
- Public
- Medical
- Optical
- Real Estate
- Education
- Consultancy

[Start a free trial](#) [Request a demo](#)

ISO 27001 Certified | GDPR Compliant | G2 TOP RATED 4.5

Multi-Location Scheduling
NY - 15 Park Row
New York, USA
Munich - Central
Munich Germany
Online Calendar

Wrapped up: Scheduling+ benefits



What your SMB customers get

More flexibility

- 24/7 scheduling
- Rescheduling and cancellations
- Instantly display spots online for others.

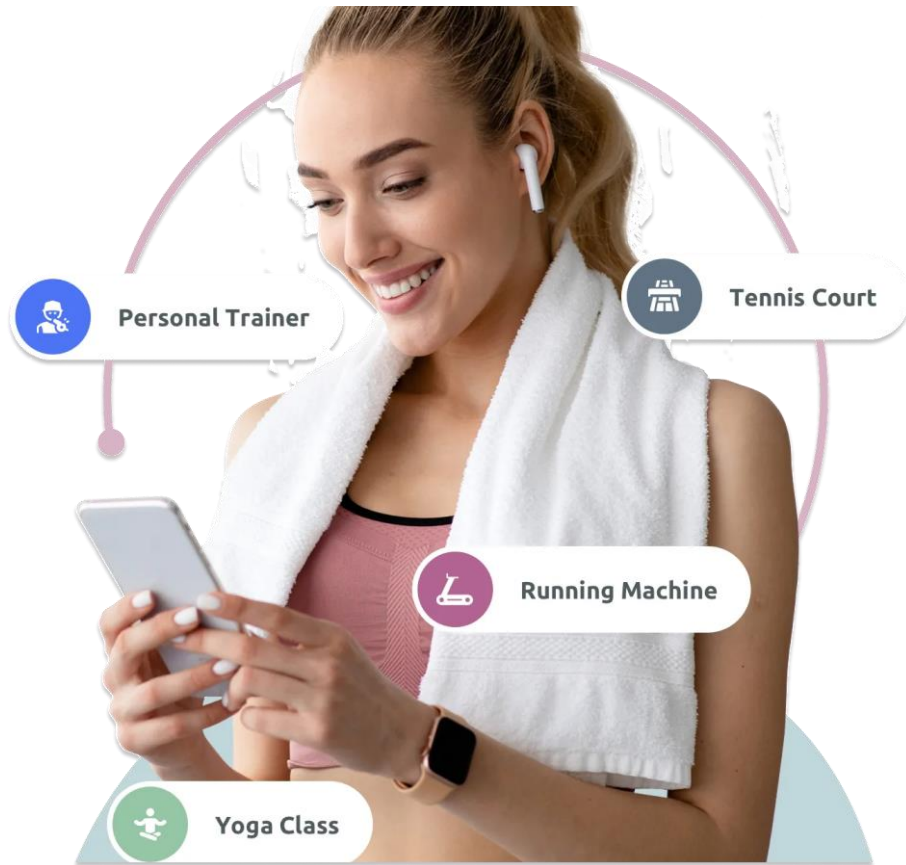
Less admin

- No more missed calls or email hassles!
- Shared calendar
- No need for contact to update bookings
- Automatic confirmation

More business

- Gather valuable customer information
- Accept payments right when appointments are booked. [SEP]
- Include marketing promotions and offers
- Accept more bookings

An example email



Subject line: **Increase Bookings by 45% with online scheduling**

Hi [Name],

Did you know an online booking system can boost your bookings by up to 45%?

We understand how busy running a yoga studio can be, and we're here to help you grow while simplifying your workflow. That's why we'd love to introduce you to an online appointment booking system.

For just [XX EUR/month], this tool allows your students to:

- Book and pay for classes online anytime—even outside office hours.
- Easily cancel or reschedule without calls or emails.
- Free up their spot immediately for another eager student.

No more missed calls or email hassles—just more time for you to focus on what you do best.

I'd be happy to discuss how this can work for your studio. Let me know if you'd like to have a chat.

Best regards,

More sales tools and resources

monosolutions.com/resources/insights



Use case guide: Scheduling+ for Fitness

Download this pdf use case of how SMBs in the fitness industry might use Mono Scheduling+

[Get use case](#)



Use case guide: Scheduling+ for Health

Download this pdf use case of how SMBs in the health industry might use Mono Scheduling+

[Get use case](#)



Use case guide: Scheduling+ for Beauty

Download this pdf use case of how SMBs in the beauty industry might use Mono Scheduling+

[Get use case](#)



Use case guide: Scheduling+ for Hotels

Three examples showcasing how SMBs in the hotel industry might use Mono Scheduling+

[Get use case](#)



Use case guide: For Restaurants

Three examples showcasing how SMBs in the restaurant industry might use Mono Scheduling+

[Get use case](#)



How to sell Scheduling+ to SMBs

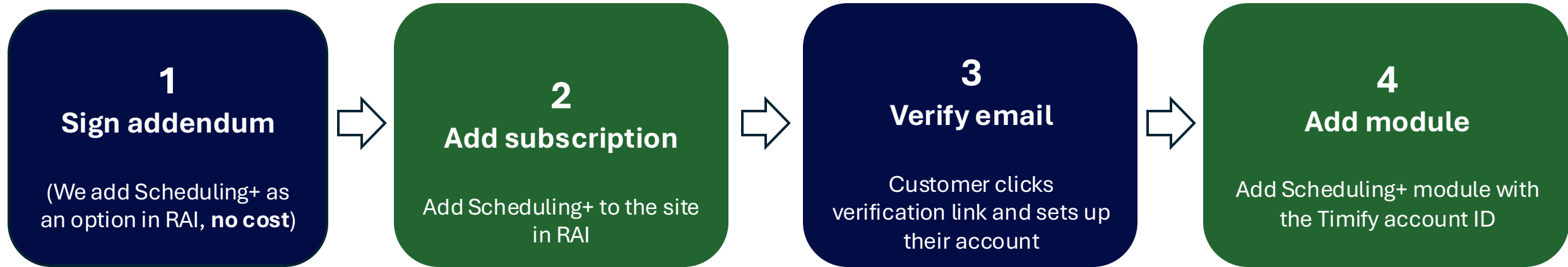
Here are three key areas to think about when selling Mono Scheduling+ to your SMB customers.

[Download guide](#)



Scheduling+ onboarding

Get started with Scheduling+ in just 4 steps



Step 1: Sign addendum

Reach out to Lisbet >
lr@monosolutions.com

Or Surbhi >
Suar@monosolutions.com



Step 2: Add the subscription in RAI

Account page

Account ID: 12345 [CUSTOMER INFO](#) [SUBSCRIPTIONS](#) [SITES](#) [ACTIVITY LOG](#)

Site subscriptions

Subscription	Status	Site	Start date	Expiry date	On expire	Subscription ID	
							UPGRADE TERMINATE NOW

Scheduling + subscription

[ADD SCHEDULING+ SUBSCRIPTION](#)

Email subscriptions

[ADD EMAIL](#)

Step 2: Add the subscription in RAI

Account page

Account ID: 12345

CUSTOMER INFO SUBSCRIPTIONS SITES ACTIVITY LOG

Add new Scheduling+ Subscription

Site:

Scheduling Product:

Location/Currency:

Timezone:

CLOSE

Site subscrip...

Subscription

Scheduling + s...

Email subscrip...

MINUTE NOW

SUBSCRIPTION

ADD EMAIL

Step 2: Add the subscription in RAI

This is the email that the
verification link will go to

Account page

Account ID: 12345 [CUSTOMER INFO](#) [SUBSCRIPTIONS](#) [SITES](#)

Sites

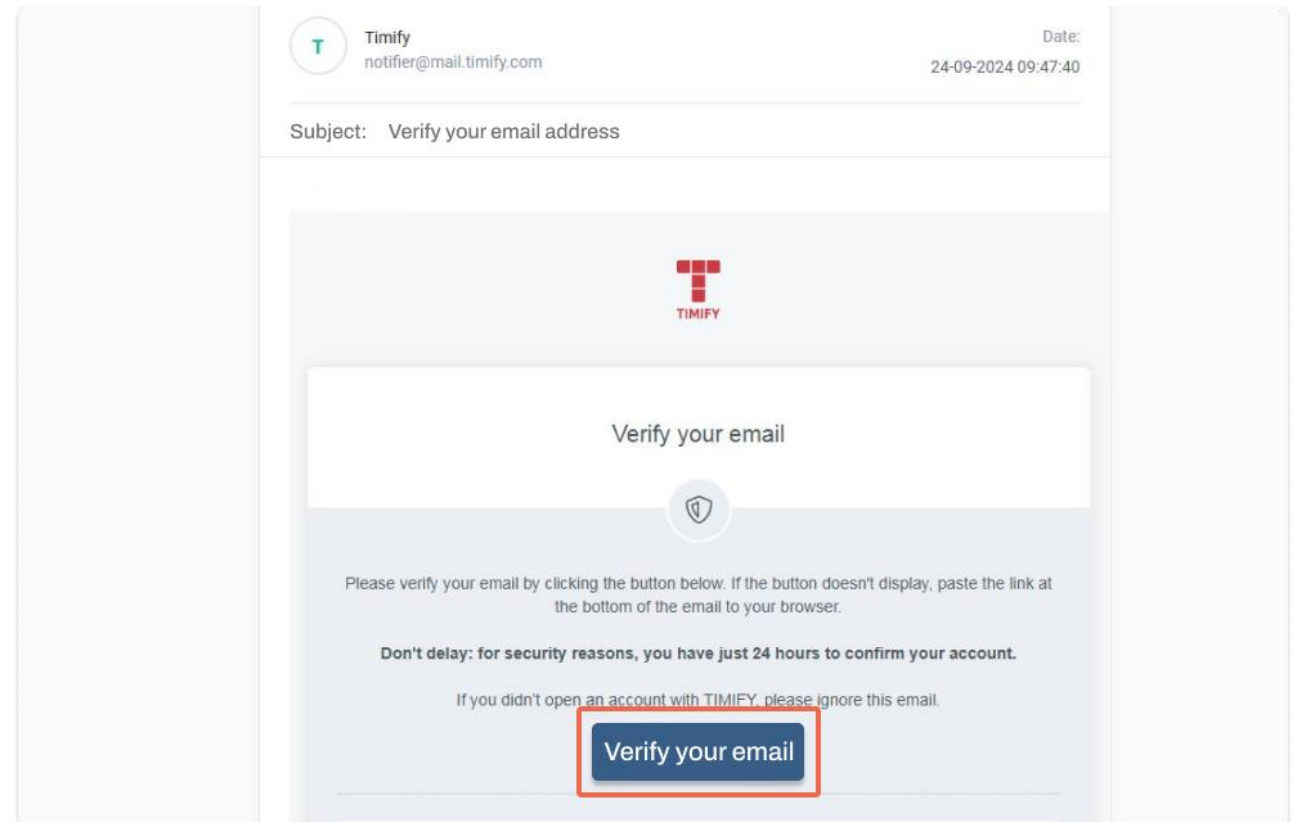
Sites ID: 1234567

Name:	<input type="text"/>	Username:	<input type="text"/>
Email:	janedoe@mail.com	Subdomain:	<input type="text"/>
Suspended:	<input type="checkbox"/>	Created:	<input type="text"/>
Domains		Last Published:	<input type="text"/>
Preview link:	<input type="text"/>	Language:	<input type="text"/>
Subscriptions:	<input type="text"/>	View site:	<input type="checkbox"/>
	<input type="text"/>		

Site actions

Step 3: Verify email

This step should be completed by SMB within 24 hours




Step 3: Verify email

The link prompts the SMB
to complete the set-up



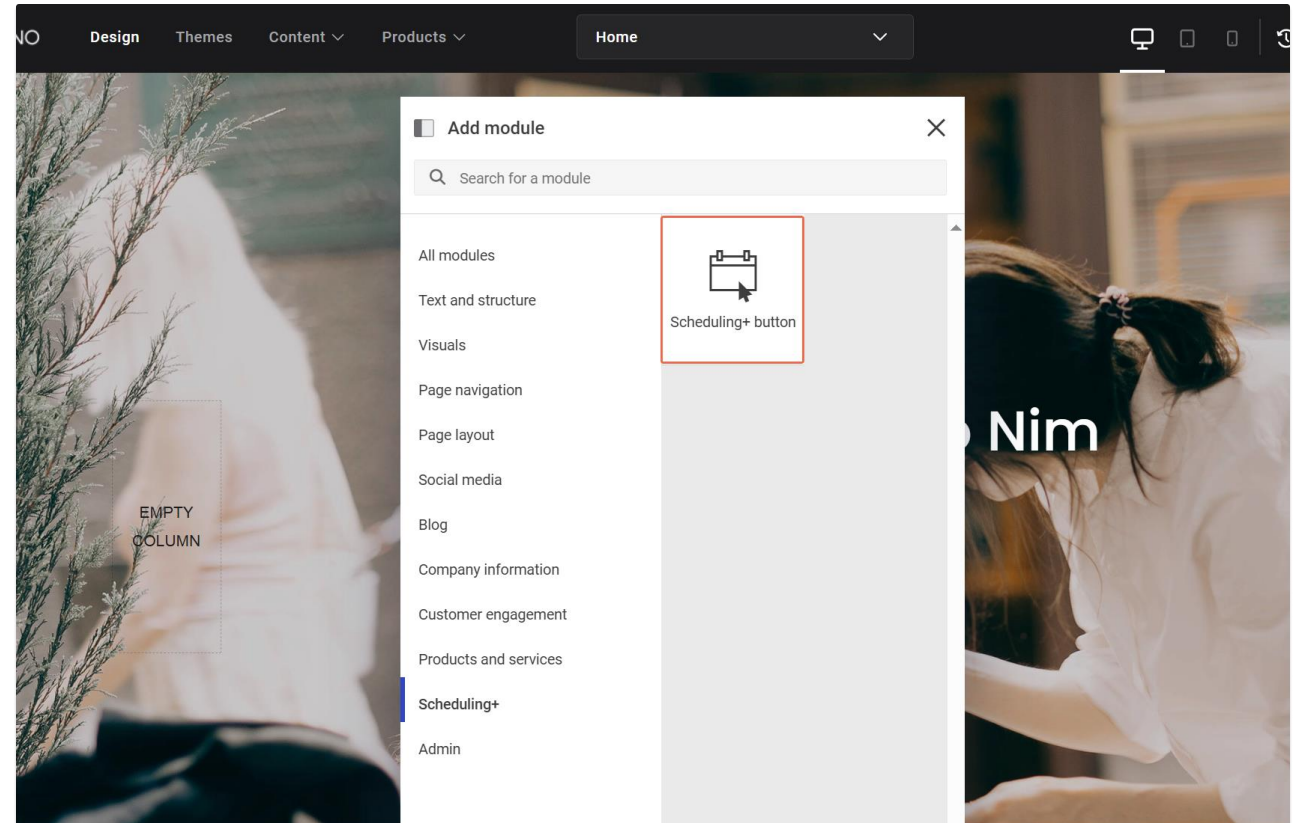
Team Account

Nearly there! Please create a password that you don't use for other websites. Next time you log in, you'll need to provide your email address and this password.

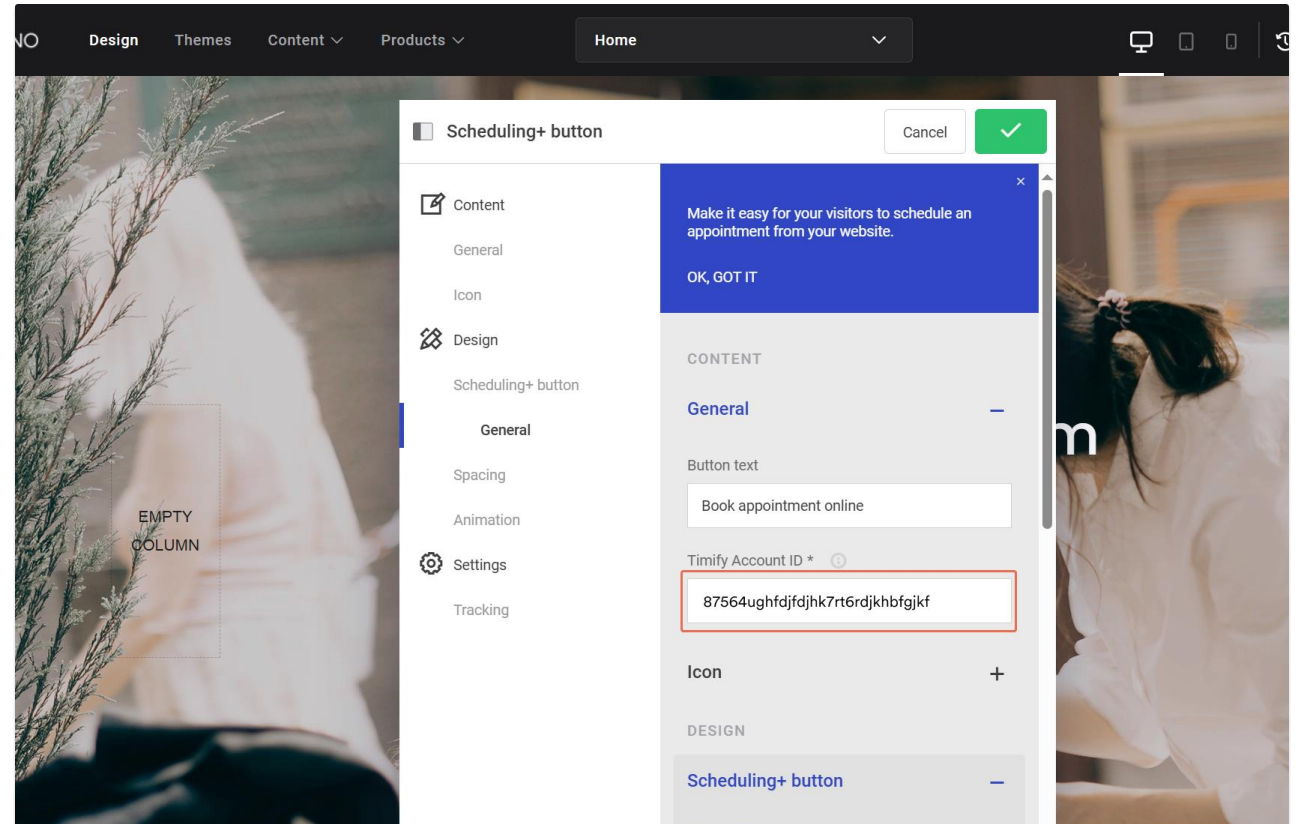
- Between 8 and 40 characters
- At least one uppercase letter
- At least one digit
- At least one special character

Step 4: Add Scheduling+ Module



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Include the Timify account ID



Step 4: Add Scheduling+ Module

Include the Timify account ID

Account Details

Account ID: 87564ughfdjfdjkh7rt6rdjkhbfjgkjf

External ID: 287_1383818

Company name: Studio Nim

Account Owner's Name: Jane Doe

Time Zone: Europe/London

Industry: Hair salon

Contact

Email: biwejaf639@abevw.com

Address:

Map showing location near Islands Brygge, Københavns Universitet, Søndre Campus, Sundholmsvej, Cavallino Amager, and Amagerbro.



Demo :)





Questions

